R-star and the Stock Market

Joe Lavorgna

Chief US Economist SMBC Nikko, Inc.

(212) 893-1528 joseph.lavorgna@smbcnikko-si.com December 6, 2022



What is R-star and Why Does it Matter?

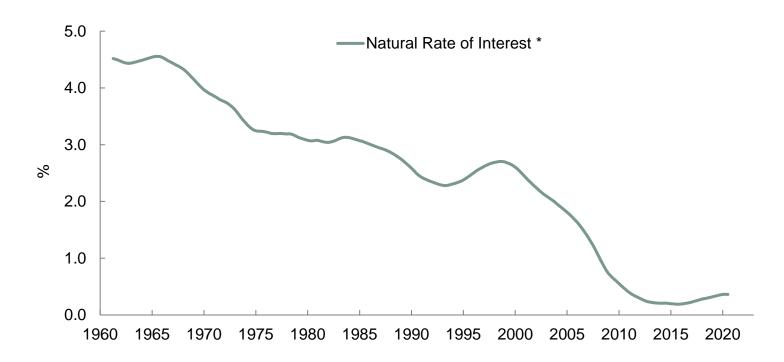
- R-star (R*) is the real or inflation-adjusted equilibrium rate of interest. In theory, the real equilibrium rate of interest that aligns supply and demand in the economy. When R* is in equilibrium, the economy and inflation are in a steady state. R*, the equilibrium rate of interest and the natural rate of interest are all interchangeable terms.
- Unfortunately, R* is not directly observable. The Fed had regularly provided estimates of R* but stopped soon after the onset of the pandemic. However, we can look at the trend in the bond market-derived real rate and then make some broad assumptions about whether today's "real rate" is too high or too low.
- This matters because the Fed wants to raise the real rate high enough to slow aggregate demand and cool inflation. The fact that R* has become so central to the Fed's operating procedures may be why it is no longer published. According to our estimates, the real rate is currently in deeply restrictive territory which is a major negative for financial asset prices.



A Falling R-star

After peaking at 4.5% in 1965, R* has been in an uninterrupted downtrend ever since. It bottomed at around just 20 basis points (bps) in 2015 and rose gradually to nearly 40 bps 2019. This is where the natural rate of interest was in Q2 2020 when the Fed stopped publishing estimates. We believe R* has fallen since then.

A long and durable decline

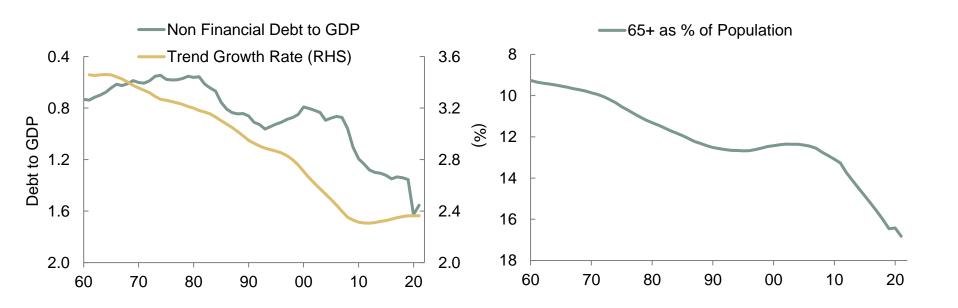




What is Behind the Falling R-star?

Three factors account for the long-run decline in R*. They are slowing productivity growth (i.e., trend real GDP), aging demographics and rising debt burdens. It is possible that the equilibrium rate of interest is negative.

Powerful, sustained downtrends

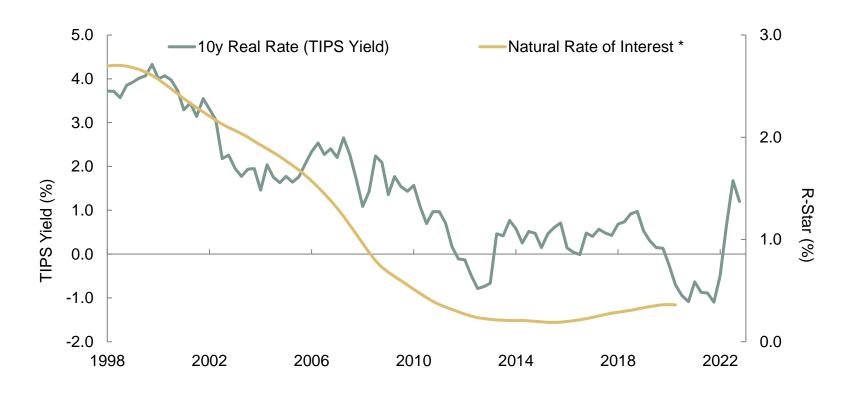




Estimating R*

The trend in Treasury Inflation Protected Securities (i.e., TIPS) has broadly followed the downtrend in R*. Hence, we can use TIPS as a crude proxy for the equilibrium real rate. However, we must adjust for the persistent long-term downtrend in R* which we do on the following page.

The market-derived real rates and R*

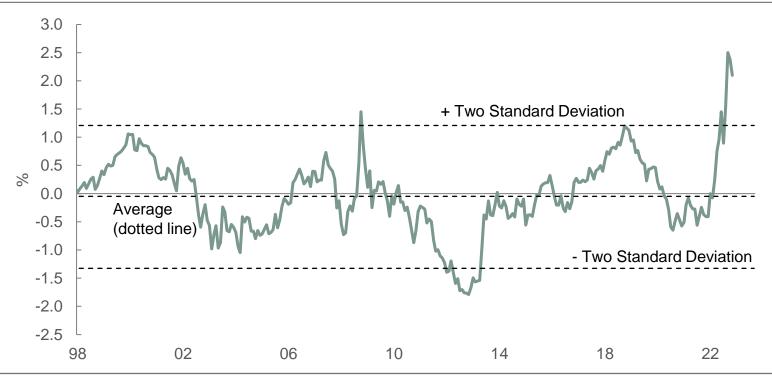




A Record Rise in the Real Rate

The chart below shows the TIPS yield after adjusting for its secular downtrend. According to our calculations, the market-derived R* is presently over 2% which is up 250 bps from its pandemic low and about four standard deviations above its long-term average. This means that monetary policy is already deeply restrictive. The Fed has already overtightened, which is negative for the economy and financial asset markets, in particular equities.

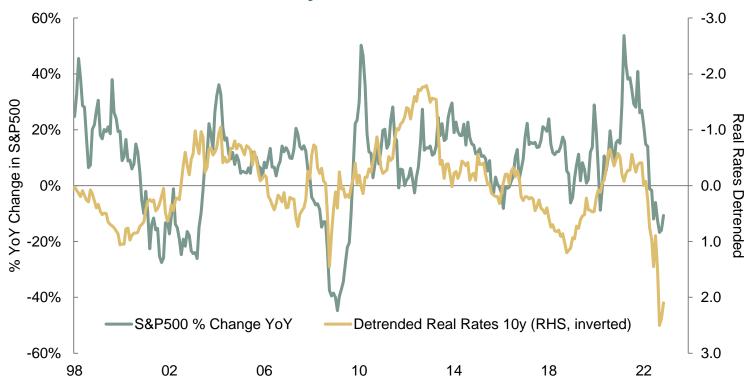
Real rate still well above long-term average





In Need of Lower Real Rates

Stocks are down sharply over the past year in large part because of a significant rise in the real rate (inverted). In the decade prior to the pandemic when equities were in a bull market, the market-derived R* was slightly negative at -20 bps. Thus, we do not see how stocks can make a durable long-lasting recovery until the real rate is substantially lower. However, this is unlikely to happen until the Fed pivots, but policymakers are signaling their intention to raise rates further. Could stocks retest their lows? Stay tuned.





Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation ("SMBC"), SMBC Nikko Securities America, Inc. ("SMBC Nikko"), SMBC Nikko Securities Canada, Ltd. ("Nikko Canada"), SMBC Capital Markets, Inc. ("SMBC-CM"), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential, and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation's accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward looking statements are based upon certain assumptions. All forward looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a US registered broker-dealer of SMBC Group. Nikko Canada is a US and Canadian registered broker-dealer of SMBC Group. SMBC-CM is provisionally registered as a US swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2020 SMBC Group. All rights reserved.

