

## **US Macroeconomics**

December 21, 2022

Joseph Lavorgna, Chief US Economist | 212.610.1741 | joseph.lavorgna@smbcnikko-si.com

## Wither the Pivot?

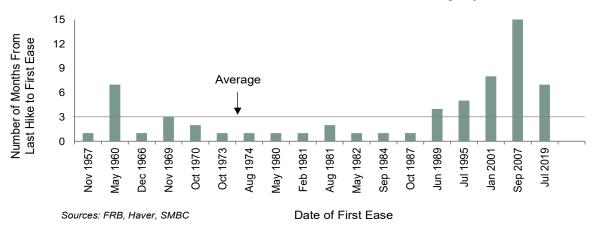
Monetary policymakers are singularly obsessed with lowering inflation. "Our focus right now is really on moving our policy stance to one that is restrictive enough to ensure a return of inflation to our 2% goal over time, it's not on rate cuts," according to Chair Powell. <u>The Fed's latest forecasts show the funds rate rising another 75 basis points</u> <u>sometime next year with the first rate cuts not happening until 2024</u>. Despite these hawkish words and forecasts, the futures market continues to look for a pivot in Fed policy around the middle of next year. The bond market is not listening, and history is on its side.

In the past, the Fed has gone from hiking to easing relatively quickly. Only once did the Fed stay on extended hold (2006-07). For example, <u>in the 18 episodes since 1957 when the Fed has increased interest rates on "multiple"</u> <u>occasions, the time from the last hike to the first cut has been just three months</u>. However, the last few cycles have seen a lengthening in that time to around eight months. All tightening episodes are illustrated in the chart below. A pivot is likely to happen sooner than Chair Powell is saying for two reasons.

The first reason is the cumulative amount of tightening. <u>The FOMC has lifted interest rates by 400 bps in the</u> <u>last nine months, which is the biggest amount since 1981</u>. Moreover, the Fed has shrunk its balance sheet by \$400 billion during time, which we estimate is worth an additional 50 bps in rate hikes. This massive tightening of policy is significantly constraining interest-sensitive activity as evidenced by the real estate sector. Home sales and residential construction are falling at double-digit rates. No doubt, a housing recession has begun, a worrisome sign for the broader economy since a downturn in the former has always presaged a nationwide recession. It is no wonder the bond market is telling us the Fed has done enough. We agree.

The second reason is the level of real interest rates. According to our calculations, <u>the real rate as derived from</u> the TIPS market and adjusted for the secular decline in R-star has risen to its highest level in over 20 years. In fact, the real rate rose to 250 bps in September, which is significantly higher than where it peaked ahead of the 2001 (105 bps) and 2007 (145 bps) pivots. Consequently, monetary policy is highly restrictive, perhaps much more so than Chair Powell thinks. With housing in recession and the broader economic outlook worsening, it is unlikely the Fed will be able to stay on hold through 2023. Hence, bond market easing expectations should be validated.

We want to wish everyone happy holidays and happy New Year. Publication will resume in early January.



## The time in between the last rate hike and the first rate cut has averaged just three months



## Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation ("SMBC"), SMBC Nikko Securities America, Inc. ("SMBC Nikko"), SMBC Nikko Securities Canada, Ltd. ("Nikko Canada"), SMBC Capital Markets, Inc. ("SMBC-CM"), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading, or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting, and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices, or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation's accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward-looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward-looking statements are based upon certain assumptions. All forward-looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward-looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices, or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a U.S. registered broker-dealer of SMBC Group. Nikko Canada is a U.S. and Canadian registered brokerdealer of SMBC Group. SMBC-CM is provisionally registered as a U.S. swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2022 SMBC Group. All rights reserved.