Inflation Handbook: Food Prices — 2023 Disinflation, 2024 Stabilization

Troy Ludtka Senior US Economist SMBC Nikko

(212)-224-5483 Troy.Ludtka@smbcnikko-si.com August 17, 2023



Introduction

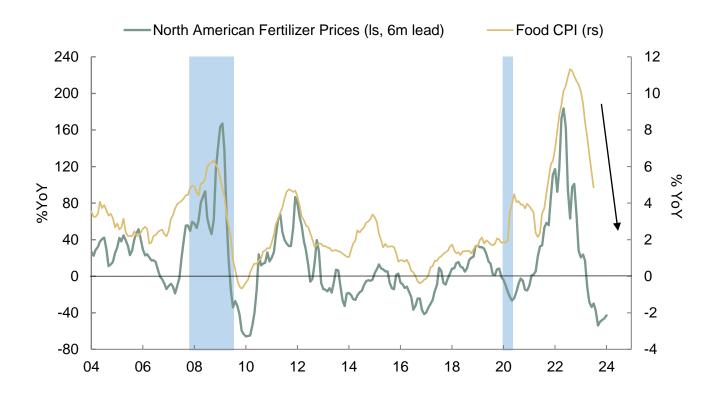
Last year, food prices increased 10% in what was the largest annual up-move since 1979. Last summer, we argued that substantial food price disinflation was on the way due to a few dynamics which continue to play out. We discuss these forces here and what this means directionally for our food inflation forecast.

Food prices are important to monitor because they have a sizeable impact on overall inflation (food accounts for over 13% of the consumer price index) and because outsized moves in the cost of necessities directly impact the demand for discretionary items.



Fertilizer — Disinflationary

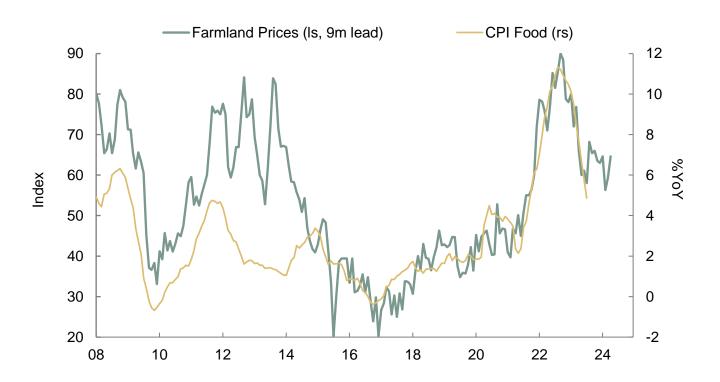
The first, and most important factor determining the food price trajectory, is fertilizer — a key input cost in farming. Statistically, where fertilizer goes, food goes six-months later. This can be seen below. As of the end the of July, fertilizer prices are down nearly 43% on a year over year basis. These data suggest that food prices have another six months of disinflation in the pipeline.





Farmland Prices — No Longer Disinflationary

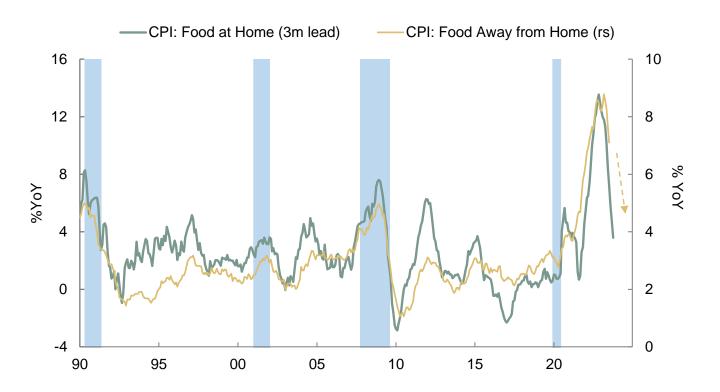
The next most important factor is the price of farmland, which statistically leads food prices by nine-months. This is shown in the chart below. What is *supportive* of food prices — or at least what is no longer a deflationary force — is that <u>farmland prices have trended mostly flat (albeit with some volatility) in 2023. This factor suggests that prices will be nearing a point of stabilization in the next handful of months.</u>





Food Prices at Home — Disinflationary

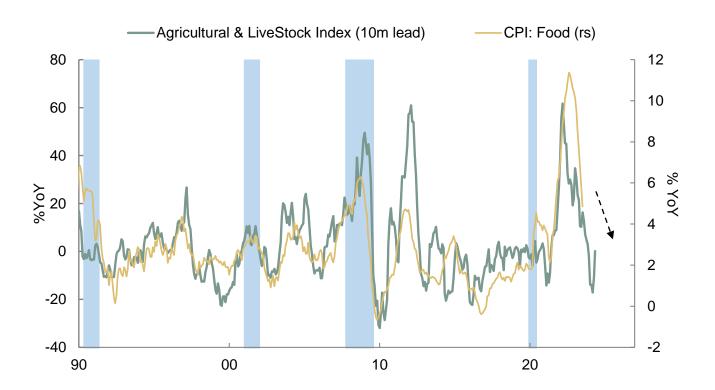
We also look at a more mechanical dynamic: the tradeoff between food prices from eating at home or food away from home (i.e.: restaurants). The prices of the two are linked but the former leads the latter. If food prices at the grocery store come down (up), restaurant prices come down (up) too. Historically, this process takes three-months to complete. At home food prices have slowed precipitously to 3.6% YoY in July (compare this with 11.4% in January). If the relationship between the two holds, prices for food away from home statistically speaking should fall to 4.6% YoY by October (from 7.1% presently). This move alone would subtract nearly 90 bps from food inflation over the next three months.





Agriculture and Livestock Prices — Disinflationary...for Now

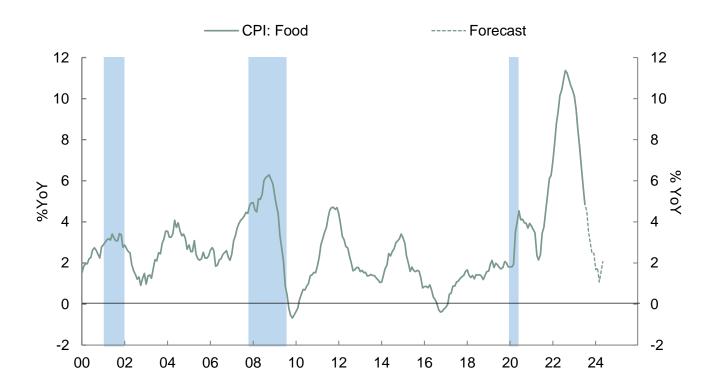
Where commodities markets trade agricultural and livestock products tends to lead food prices by roughly 9-12 months. This relationship, shown below, implies that overall food inflation as measured by the CPI should decelerate to 1.1% in March 2024 and bottom, before reaccelerating to 2.1% in May 2024. However, this is highly uncertain considering the recent increase in both agricultural and energy-based commodities prices.





Outlook

Amongst the four primary factors that we use to forecast future food prices, three (fertilizer, food at home versus away from home relationship, agricultural commodities) suggest that more disinflation is on the way. The collection of these forces tells us that food prices will decelerate to just 2.5% YoY by yearend 2023 (versus the present 4.9% YoY rate), before further decelerating to 2.1% YoY by May 2024. Such a result would be right back in line with pre-Covid rates of food inflation.





Disclaimer

This document is provided by SMBC Nikko Securities America, Inc. ("SMBC Nikko"), the US-registered broker-dealer affiliate of Sumitomo Mitsui Banking Corporation, for informational purposes only. This document was prepared by SMBC Nikko's economist(s). The views statements, assumptions and forecasts expressed herein are those of the author(s) and do not reflect the judgment of any other person or of SMBC Nikko, assumptions and forecasts expressed herein are those of the author(s) and do not reflect the judgment of any other person or of SMBC Nikko one of securities or other investments. The information contained herein is obtained or derived from sources believed to be reliable, but SMBC Nikko and the author(s) make no representations as to its accuracy or completeness. In some cases, such information may be incomplete or summarized. This document has been prepared based on assumptions and parameters determined by the economist(s) in good faith. The assumptions and parameters used are not the only ones that could have been selected, and therefore no guarantee is given as to the accuracy, completeness, or reasonableness of any such quotations, disclosures, or analyses. Past performance is not a reliable indicator of any future results.

This document has been prepared for and is directed at institutional investors and other market professionals and is not intended for use by retail customers. It does not take into account any specific investment objective, financial situation, or particular need of any recipient. The information contained herein should, for whatever purpose, be used solely at the discretion and responsibility of the recipient. SMBC Nikko and its affiliates do not accept any liability or responsibility for any results in connection with the use of such information. Recipients are responsible for making final investment decisions and should do so at their own discretion after conducting a careful examination of all documentation delivered prior to execution, explanatory documents pertaining to listed securities, prospectuses, and other relevant documents, and their own independent analysis and assessment of the merits of any transaction. The financial instruments discussed may be speculative and may involve risks to principal and interest.

Conflicts of Interest Disclosures

The views statements, assumptions and forecasts expressed herein may differ from those expressed in globally branded research produced by SMBC Nikko or its affiliates. The trading desks of SMBC Nikko and its affiliates trade or may trade as principal in the financial instruments that are the subject of this material, and the author(s) of this document may have consulted with the trading desks while preparing this document. The proprietary interests of SMBC Nikko and its affiliates may conflict with those of the recipient. SMBC Nikko and its affiliates may seek to do business with the companies mentioned in this material and the trading desks may have accumulated, be in the process of accumulating, or accumulate long or short positions in the financial instruments mentioned and may have acquired them at prices no longer available. The trading desks may also have or take positions inconsistent with the views expressed in this document or may have already traded on those views.

This material is not a research report, and neither this material nor its author(s) is subject to SMBC Nikko policies and procedures that apply to the globally branded research reports and research analysts of SMBC Nikko and its affiliates or to legal requirements designed to promote the independence of investment research. It is not subject to any prohibition on dealing ahead of the dissemination of investment research. This means that on the date of this document, SMBC Nikko, its affiliates, and their respective directors, representatives, or employees, may have a long or short position in any of the instruments mentioned in this document and may make a market or trade in instruments economically related to the securities, derivatives or other underlying assets mentioned herein, in each case either as principal or as agent.

No part of the author(s) compensation was, is, or will be, directly or indirectly related to the specific recommendations or views expressed herein. The personal views of authors may differ from one another.

Distribution, possession or delivery of this document in, to or from certain jurisdictions may be restricted or prohibited by law. Recipients of this document are required to inform themselves of and comply with all such restrictions or prohibitions.

