

Weekly Update of U.S. Economy

Junko Nishioka
Chief Economist
Sumitomo Mitsui Banking Corporation

(212) 224-4568
junko_nishioka@smbcgroup.com

June 30, 2023

Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation (“SMBC”), SMBC Nikko Securities America, Inc. (“SMBC Nikko”), SMBC Nikko Securities Canada, Ltd. (“Nikko Canada”), SMBC Capital Markets, Inc. (“SMBC-CM”), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential, and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation’s accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward looking statements are based upon certain assumptions. All forward looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a US registered broker-dealer of SMBC Group. Nikko Canada is a U.S. and Canadian registered broker-dealer of SMBC Group. SMBC-CM is provisionally registered as a U.S. swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2023 SMBC Group. All rights reserved.

Burden of Inflation Control Is Biased Toward Monetary Policy

Are Natural Rates Being Underestimated?

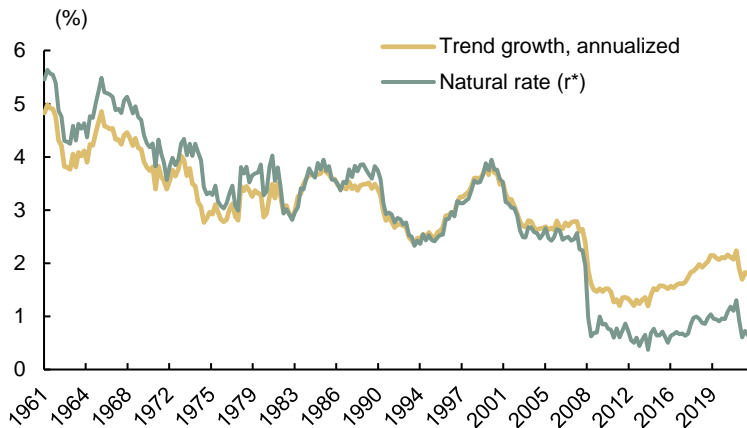
- Federal Reserve Board (“Fed”) Chair Jerome Powell, participating in an economic forum hosted by the European Central Bank, was asked if the Federal Open Market Committee (FOMC), which did not raise interest rates this month, would raise policy rates every other meeting in the future. He responded that most FOMC members expect at least two more rate hikes before the end of the year, and he also expressed a hawkish view, saying that he would not rule out a consecutive rate hike.
- Such an in-depth statement, whether or not the Fed actually raises interest rates consecutively in the near future, would first of all be part of the Fed’s communication policy to demonstrate that the central bank is making a serious commitment to curb inflation. However, if there is a growing consensus within the Fed that the natural interest rate, which is considered price-neutral, may actually be higher than previously thought, this can lead to the conclusion that further rate hikes are necessary to contain inflationary pressures.
- The natural (or neutral) rate of interest is the level of interest rates in real terms that balances investment and savings for an economy; in other words, it is the neutral level that supports the economy at full employment while stabilizing inflation.
- The position of the natural rate of interest has been further obscured by the major changes in the labor market and global supply constraints that resulted from the March 2020 COVID shock, and the considerable amount of income transfers from the federal government that have greatly changed private sector cash flows and balance sheets.
- However, recently updated estimates of the natural interest rate by the Federal Reserve Bank of New York (FRBNY) revealed that there was no dramatic change in the downward trend of the natural rates even after the COVID shock. If these estimates are correct, then the current policy rate level is extremely restraining to the economy.

Difficulties in Reversing the Policy Mix

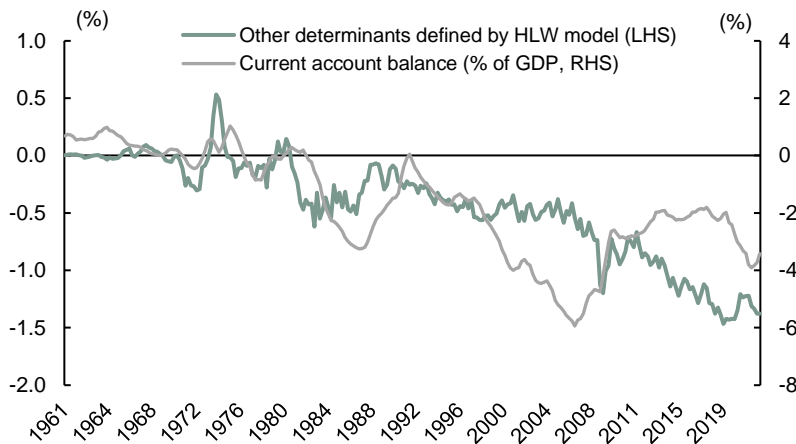
- Meanwhile, many market participants and academic critics have commented that this FRBNY estimate of the natural rate of interest underestimates the rate. If such criticisms are reasonable, then the neutral interest rate, however much higher than the 2.5% the Fed had previously assumed, would require further tightening of the economy to keep inflation in check.
- The reasons for underestimating the natural rate of interest are: (1) the model does not reflect well the current steepening of the Philips curve, (2) the model does not reflect the transformation of the trend since 2000, when excess savings in emerging economies and other countries aggressively financed U.S. Treasuries, pushing down the risk premium implicit in interest rates, and (3) the fact that the model relies on the assumption that monetary policy is all-powerful in controlling the economy and inflation. It is impossible to verify which of these factors is the largest, but the impact of (1) and (2) is likely to be particularly significant.
- However, even if the nature of the U.S. current account deficit remains unchanged, whether other countries will continue to purchase U.S. Treasuries should be dubious due to structural changes and a loss of real income since the pandemic. What’s more, the current U.S.-China relationship does not suggest that China, which has been the largest holder of U.S. Treasuries, will continue to purchase U.S. Treasuries.
- If this interpretation gains support within the Fed, it would justify the continuation of further rate hikes. Given that the acceleration of inflation over the past two years has been a byproduct of major monetary and fiscal policies, it would be difficult to restore inflation to its previous level without essentially tightening fiscal policy together with monetary policy. However, it is difficult for the current Congress to pass an austerity budget.
- With a number of strong economic indicators, optimism is emerging in the market about the future economy. However, in an environment where the burden of inflation containment is solely concentrated on monetary policy, the downside risks to the economy are more likely to be amplified, involving instability in the financial system.

Burden of Inflation Control Is Biased Toward Monetary Policy (continued)

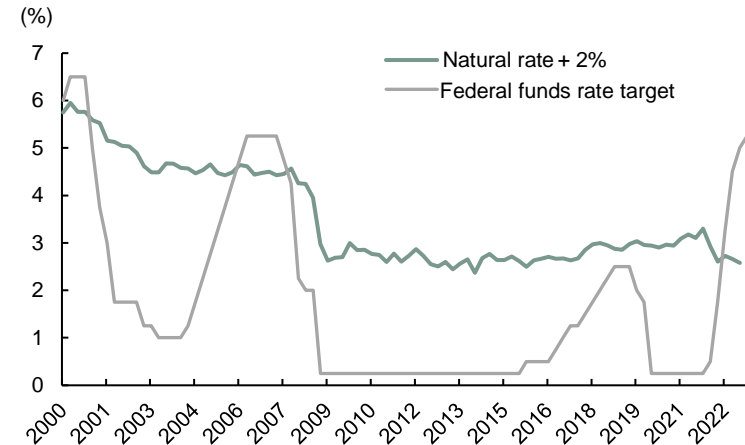
The natural rate is on a downward trend in the long term. It has recently remained near the historical low.



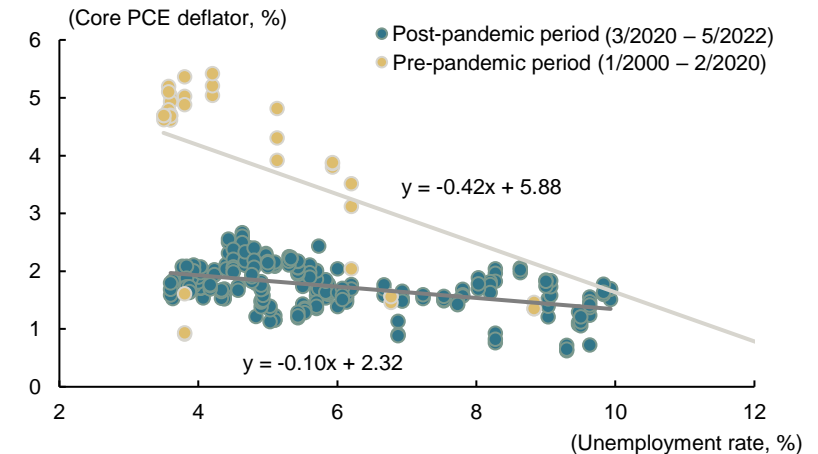
Factors other than economic growth dominate in containing natural rates. Savings gluts in other economies contribute to lowering the risk premium incorporated in the market rates.



Current policy rates are at restrictive levels relative to the natural rate.



The Phillips curve has steepened since the COVID-19 shock in 2020.



SMBC Economy and Rates Forecast

		2022			2023				2024				2021	2022	2023	2024
		Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
U.S.	Real GDP (saar)	-0.6	3.2	2.6	1.3	1.5	-0.8	0.6	0.9	1.4	1.8	2.2	5.9	2.2	1.4	1.0
	Inflation rate (YoY)	5.0	4.9	4.8	4.8	4.6	4.2	3.9	3.2	2.8	2.5	2.2	3.3	5.0	4.4	2.7
	Jobless rate	3.6	3.6	3.6	3.5	3.5	3.7	4.3	4.6	4.7	4.7	4.6	5.4	3.7	3.7	4.7
Euro area	Real GDP (qoq)	0.8	0.4	-0.1	-0.1	0.3	0.2	0.1	0.1	0.4	0.3	0.3	5.4	3.5	0.6	0.9
	Inflation rate (YoY)	8.0	9.3	10.0	8.0	6.2	4.8	3.2	3.1	2.9	2.7	2.5	2.6	8.4	5.6	2.8
	Jobless rate	6.7	6.7	6.7	6.6	6.6	6.6	6.7	6.8	6.8	6.9	6.9	7.7	6.7	6.6	6.9
Japan	Real GDP (saar)	5.6	-1.5	0.4	2.7	1.7	1.0	0.9	0.9	0.8	0.8	0.7	2.3	1.1	1.0	0.9
	Inflation rate (YoY)	2.1	2.7	3.8	3.5	3.3	2.8	2.3	2.9	2.7	2.6	2.2	-0.2	2.6	3.0	2.6
	Jobless rate	2.6	2.5	2.5	2.6	2.5	2.4	2.4	2.3	2.3	2.3	2.3	2.8	2.6	2.4	2.3
China	Real GDP (YoY)	0.4	3.9	2.9	4.5	8.4	5.7	6.3	5.4	5.2	5.1	5.0	8.4	3.0	6.3	5.2
	Inflation rate (YoY)	2.2	2.8	1.8	1.3	1.6	1.4	1.5	1.6	1.9	2.0	2.0	0.8	1.7	1.5	1.9
	Jobless rate	5.8	5.4	5.6	5.5	5.4	5.1	4.9	4.9	4.9	5.0	5.0	5.1	5.1	5.2	5.0

Rates		2022	2023				2024				2022	2023	2024
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4			
U.S.	FF target range	4.25	4.75	5.00	5.25	5.25	5.00	4.75	4.50	4.25	4.25	5.25	4.25
		~	~	~	~	~	~	~	~	~	~	~	~
		4.50	5.00	5.25	5.50	5.50	5.25	5.00	4.75	4.50	4.50	5.50	4.50
	2yr UST	3.43	4.03	4.90	4.20	4.00	3.80	3.60	3.40	3.20	4.20	4.00	3.20
	10yr UST	3.87	3.47	3.86	3.60	3.60	3.60	3.60	3.50	3.50	3.60	3.60	3.50
Germany	ECB refi rate	2.50	3.50	4.00	4.25	4.25	4.25	4.25	4.00	3.75	2.50	4.25	3.75
	ECB depo rate	2.00	3.00	3.50	3.75	3.75	3.75	3.75	3.50	3.25	2.00	3.50	3.25
	2yr Schatz	2.50	2.68	3.20	3.20	3.00	2.80	2.50	2.40	2.30	2.50	3.00	2.30
	10yr Bunds	2.20	2.29	2.42	2.30	2.30	2.30	2.20	2.10	2.10	2.20	2.30	2.10
Japan	IOER	-0.10	-0.10	-0.10	-0.10	-0.10	0.10	0.10	0.10	0.10	-0.10	-0.10	0.10
	2yr JGB	0.04	-0.06	-0.06	0.10	0.15	0.20	0.30	0.30	0.30	0.04	0.15	0.30
	10yr JGB	0.42	0.35	0.40	0.75	0.75	0.75	0.90	0.90	0.90	0.42	0.75	0.90
China	Policy rate	2.75	2.75	2.65	2.55	2.55	2.55	2.55	2.55	2.55	2.75	2.55	2.55
	2yr gov bond	2.40	2.41	2.15	2.17	2.25	2.33	2.40	2.50	2.60	2.40	2.25	2.60
	10yr gov bond	2.83	2.85	2.65	2.65	2.70	2.75	2.80	2.85	2.90	2.83	2.70	2.90

Source: SMBC

SMBC FX Forecast

		2022	2023				2024				2022	2023	2024
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4			
USD/JPY	Range	130.58	127.23	128.00	126.00	123.00	121.00	119.00	116.00	116.00	113.47	123.00	116.00
		~ 151.95	~ 137.91	~ 146.00	~ 142.00	~ 137.00	~ 135.00	~ 133.00	~ 130.00	~ 130.00	~ 151.95	~ 145.00	~ 135.00
	End of period	133.00	132.86	145.00	136.00	133.00	130.00	128.00	126.00	123.00	131.12	133.00	123.00
EUR/USD	Range	0.9633	1.0484	1.0400	1.0300	1.0200	1.0100	1.0000	1.0100	1.0100	0.9536	1.0200	1.0000
		~ 1.0735	~ 1.1033	~ 1.1400	~ 1.1300	~ 1.1200	~ 1.1100	~ 1.1000	~ 1.1100	~ 1.1100	~ 1.1495	~ 1.1400	~ 1.1100
	End of period	1.0705	1.0839	1.0873	1.0700	1.0600	1.0500	1.0500	1.0600	1.0600	1.0705	1.0600	1.0600
USD/CAD	Range	1.3275	1.3291	1.2900	1.3000	1.3300	1.3300	1.3300	1.3300	1.3300	1.2477	1.2900	1.3300
		~ 1.3885	~ 1.3832	~ 1.4100	~ 1.4200	~ 1.4500	~ 1.4500	~ 1.4500	~ 1.4500	~ 1.4500	~ 1.3885	~ 1.4500	~ 1.4500
	End of period	1.3554	1.3516	1.3266	1.3700	1.3900	1.3900	1.3900	1.3900	1.3900	1.3554	1.3900	1.3900
CAD/JPY	Range	96.76	95.13	98.00	95.00	90.00	86.00	85.00	85.00	83.00	89.77	90.00	83.00
		~ 109.11	~ 100.59	~ 110.00	~ 108.00	~ 102.00	~ 97.00	~ 96.00	~ 96.00	~ 94.00	~ 110.06	~ 110.00	~ 97.00
	End of period	96.76	98.28	109.03	99.27	95.68	93.53	91.43	90.65	88.48	96.76	95.68	88.48
EUR/JPY	Range	138.81	138.19	142.00	139.00	134.00	130.00	128.00	126.00	123.00	124.40	134.00	123.00
		~ 148.40	~ 149.00	~ 155.00	~ 153.00	~ 148.00	~ 144.00	~ 142.00	~ 140.00	~ 137.00	~ 148.40	~ 155.00	~ 144.00
	End of period	140.41	144.01	157.28	145.52	140.98	136.50	134.40	133.56	130.38	140.41	140.98	130.38
Oil price (WTI futures)		82.64	75.99	73.58	75.00	80.00	80.00	75.00	77.00	78.00	98.74	76.37	77.50

Source: SMBC