

US Macroeconomics

July 31, 2023

Joseph Lavorgna, Chief US Economist | 212.893.1528 | joseph.lavorgna@smbcnikko-si.com

A Development Rarely Seen Outside of Recession

The first snapshot of Q2 2023 real GDP rose a better than expected 2.4%, which led many investors to increase their probability of a soft landing. However, one leading indicator of the economy continues to shrink, which is a potentially troubling sign, especially if job losses appear in the month immediately ahead.

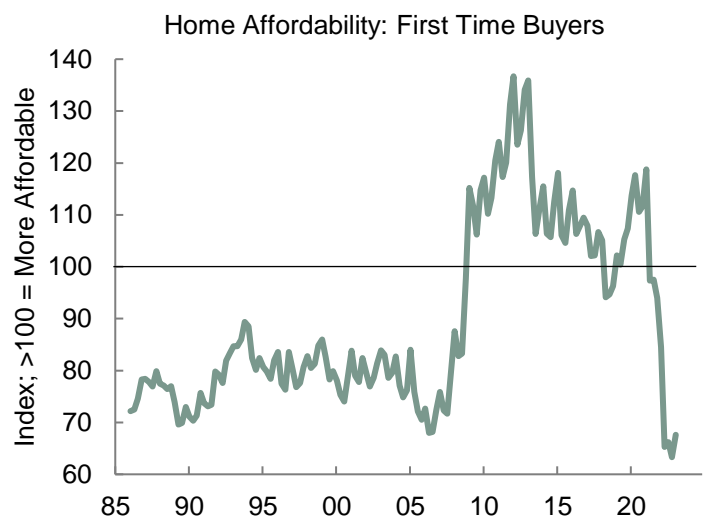
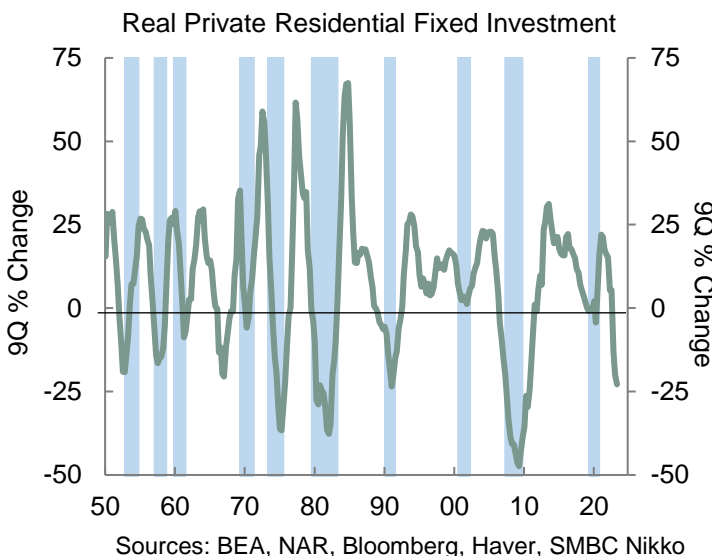
Residential investment (i.e., housing construction) fell 4.2% after a similar drop in Q1 2023. This marked the ninth consecutive quarterly decline, a development seldom, if ever, seen outside of recession, as illustrated in the left-hand side chart below.

Since its Q1 2021 cyclical peak, resident investment has fallen a cumulative 22.8%. This is the fourth largest drop on record. The worst nine quarter stretch immediately preceded the 2008-09 downturn (-33.4%), while the other notable declines, as shown in the chart below, occurred during the 1973-75, 1981-82 and 1990-91 recessions.

With mortgage rates up near 7% and more than double where they were last year, housing affordability is near all-time lows. As we can see in the right-hand side chart below, first-time home buyers only have 68% of the requisite income to qualify for a conventional mortgage with a 20% downpayment on a median-priced existing family home.

With affordability so low, the demand for new construction should eventually weaken. Counterintuitively, it has been strong because many homeowners cannot afford to move because they have a low mortgage rate. This has limited transactions as seen by the collapse in pending home sales. Hence with little available supply, this has given a temporary bid to new construction. But this will not last.

Residential payrolls rose 11k in June, the third increase in a row and the fifth gain in the last six months. **When the full impact of significantly higher mortgage rates is fully felt, construction employment should falter.** And when that happens, it is likely to presage broader economic weakness given the housing market's outsized impact on GDP. For example, demand for appliances, furniture and home services should slow. Also, the construction industry tends to pay higher than average wage rates so income loss could be significant.



Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation (“SMBC”), SMBC Nikko Securities America, Inc. (“SMBC Nikko”), SMBC Nikko Securities Canada, Ltd. (“Nikko Canada”), SMBC Capital Markets, Inc. (“SMBC-CM”), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading, or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting, and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices, or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation’s accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward-looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward-looking statements are based upon certain assumptions. All forward-looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward-looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices, or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a U.S. registered broker-dealer of SMBC Group. Nikko Canada is a U.S. and Canadian registered broker-dealer of SMBC Group. SMBC-CM is provisionally registered as a U.S. swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2023 SMBC Group. All rights reserved.